

# Appendix A: Transfer Course Equivalencies

Effective dates: February 1, 2018 through January 31, 2021

| North Country Community College<br>A.A.S. – Business Administration |          |  |              | SUNY Canton<br>B.B.A.– Agribusiness Management |   |                |
|---|----------|--|--------------|--|---|----------------|
| Semester  | Course # | Course Name  | Cr           | Course #                                       | Course Name   | Cr             |
| <b>1</b>  |          |  |              | AREA 110                                       | Introduction to Alternative Energy                      | 3              |
|   | BUS 100  | Business Organization and Management                                       | 3            | BSAD 100                                       | Introduction to Business                                | 3              |
|   | CIS 130  | Productivity Computing   | 3            | CITA 110                                       | Intro to Information Technology                         | 3              |
|   | ENG 101  | English Composition I (GER 10)   | 3            | ENGL 101                                       | Composition and the Spoken Word (GER 10)                | 3              |
|   |          | Mathematics Elective (GER 1)   | 3-4          | FYEP 101                                       | First Year Experience                                   | 1              |
| Semester  | Course # | Course Name  | Cr           | Course #                                       | Course Name   | Cr             |
| <b>2</b>  | BUS 101  | Financial Accounting   | 4            | ACCT 101                                       | Foundations of Financial Accounting                     | 4              |
|   | ECO 101  | Introduction to Macroeconomics (Social Science Elective)                   | 3            | ECON 101                                       | Macroeconomics (GER 3)                                  | 3              |
|   |          |  |              | ECON 105                                       | Survey of American Economic History (GER 4)             | 3              |
|   | MAT 121  | Elementary Statistics (Liberal Arts and Sciences Elective)                 | 3            | MATH 141                                       | Statistics  | 3              |
|   |          | Natural Science Elective (GER 2)   | 3-4          |  | Natural Science Elective (GER 2)                        | 3-4            |
| Semester  | Course # | Course Name  | Cr           | Course #                                       | Course Name   | Cr             |
| <b>3</b>  | BUS 102  | Managerial Accounting  | 4            | ACCT 102                                       | Foundations of Managerial Accounting                    | 3              |
|   | BUS 212  | Marketing (Program Core Elective)  | 3            | BSAD 203                                       | Marketing   | 3              |
|   | BUS 215  | Small Business Management (Program Core Elective)                          | 3            | BSAD 215                                       | Small Business Management                               | 3              |
|   | ECO 102  | Intro to Microeconomics (Liberal Arts and Science Elective)                | 3            | ECON 103                                       | Microeconomics (GER 3)                                  | 3              |
|   |          | Other World Civilizations Elective (GER 6) (General Elective)              | 3            |  | Other World Civilizations Elective (GER 6)              | 3              |
| Semester  | Course # | Course Name  | Cr           | Course #                                       | Course Name   | Cr             |
| <b>4</b>  | BUS 203  | Business Law I   | 3            | BSAD 201                                       | Business Law I  | 3              |
|   |          |  |              | FSMA 210                                       | Introduction to Finance                                 | 3              |
|   | BUS 204  | Business Law II  | 3            |  | General Elective  | 3              |
|   |          | Humanities Elective (GER 7)  | 3            |  | Humanities Elective (GER 7)                             | 3              |
|   |          | Foreign Language Elective (GER 9) (General Elective) (Recommended)         | 3            |  | Foreign Language Elective (GER 9) (Spanish recommended) | 3              |
| Semester  | Course # | Course Name  | Cr           | Course #                                       | Course Name   | Cr             |
| <b>5</b>  |          |  |              | AGMT 305                                       | Agricultural Policy                                     | 3              |
|   |          |  |              | AGMT 320                                       | Agricultural Markets & Price Analysis                   | 3              |
|   | BUS 217  | Principles of Management (Program Core Elective) (L/L course credit only)  | 3            | BSAD 301                                       | Principles of Management                                | 3              |
|   | BUS 211  | Human Resource Management (L/L course credit only) (Program Core Elective) | 3            | BSAD 310                                       | Human Resource Management                               | 3              |
|   |          |  |              | ECON 314                                       | Managerial Economics                                    | 3              |
| Semester  | Course # | Course Name  | Cr           | Course #                                       | Course Name   | Cr             |
| <b>6</b>  |          |  |              | AGMT 310                                       | Agribusiness Management                                 | 3              |
|   |          |  |              | AGMT 330                                       | Farm Business Management                                | 3              |
|   |          |  |              | AGMT 385                                       | Agricultural Law (NY State & USDA)                      | 3              |
|   |          |  |              | BSAD 322                                       | Advertising and Promotion                               | 3              |
|   |          |  |              | LEST 388                                       | Environmental Law                                       | 3              |
| Semester  | Course # | Course Name  | Cr           | Course #                                       | Course Name   | Cr             |
| <b>7</b>  |          |  |              | BSAD 340                                       | Management Communication*                               | 3              |
|   |          |  |              | BSAD 345                                       | Technological Innovations & Entrepreneurship            | 3              |
|   |          |  |              | BSAD 425                                       | New Product Marketing                                   | 3              |
|   |          |  |              |  | U/L Program Elective                                    | 3              |
|   |          |  |              |  | U/L Program Elective                                    | 3              |
| Semester  | Course # | Course Name  | Cr           | Course #                                       | Course Name   | Cr             |
| <b>8</b>  |          |  |              | AGMT 410                                       | Internship** (12 credits)                               | 12             |
|   |          |  |              | Or<br>Electives                                | 4 U/L Program Electives (12 credits)                    |                |
|   |          |  |              | AGMT 450                                       | Capstone in Agribusiness Management                     | 3              |
| <b>Accepted Transfer Credit Total</b>                               |          |  | <b>59-61</b> | <b>SUNY Program Credit Total</b>               |   | <b>123-125</b> |

RECEIVED

JAN 16 2013

ACADEMIC AFFAIRS

## Program Electives

ACCT, BSAD, ECON, FSMA, LEST

## Additional Notes

L/L = Lower Level Courses (100/200)

U/L = Upper Level Courses (300/400)

GER = General Education Requirement

\* BSAD 340 fulfills writing intensive requirement.

NOTE: Agribusiness Management students must meet eight of the ten General Education Requirements.

**STUDENT ELIGIBILITY:** Graduates of Associate of Applied Science – Accounting program at North Country Community College must possess a **minimum cumulative grade point average of 2.0 on a 4.0 scale**. SUNY Canton **assures acceptance for North Country Community College students who have a cumulative GPA of 3.0 or better**. Students are encouraged to apply during their last semester at North Country Community College.

## Program Contact

Dr. William Jones, Consultant, Agribusiness Management

SUNY Canton

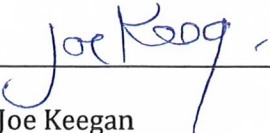
34 Cornell Drive, FOB 405

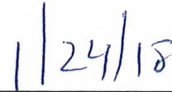
Canton, New York 13617

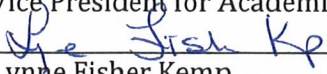
[joneswt@canton.edu](mailto:joneswt@canton.edu)

APPROVALS

North Country Community College:


  
\_\_\_\_\_  
Joe Keegan  
Vice President for Academic Affairs

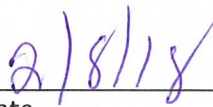
  
\_\_\_\_\_  
Date

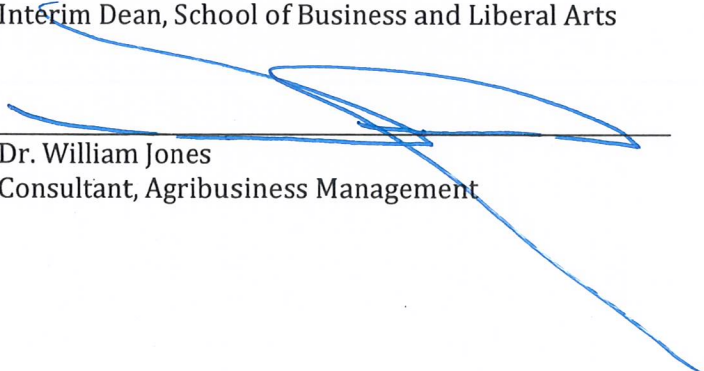
  
\_\_\_\_\_  
Lynne Fisher Kemp  
Department Chair

  
\_\_\_\_\_  
Date

SUNY Canton:

  
\_\_\_\_\_  
Dr. Christa Kelson  
Interim Dean, School of Business and Liberal Arts

  
\_\_\_\_\_  
Date

  
\_\_\_\_\_  
Dr. William Jones  
Consultant, Agribusiness Management

  
\_\_\_\_\_  
Date



**Master Articulation Agreement Between  
State University of New York (SUNY) Canton  
and  
North Country Community College**

**Effective date: October 15, 2014**

---

This articulation agreement is intended to facilitate the transfer of graduates from **North Country Community College** to SUNY Canton. The objectives, terms and conditions of this agreement are set forth as follows:

### **OBJECTIVES**

1. To attract qualified students to North Country Community College and SUNY Canton.
2. To facilitate upward educational and career mobility by increasing accessibility to baccalaureate education for qualified individuals.
3. To provide students with advisement in academic and career planning throughout their program of study.
4. To reduce unnecessary repetition of general education and curricular content by providing seamless articulation opportunities.
5. To facilitate communication and academic coordination between faculty, students, and administrators at each institution.

### **ELIGIBILITY/ADMISSION REQUIREMENTS**

1. Students must complete the admission process at SUNY Canton.
2. Students must meet the academic requirements listed in the "*Terms of Agreement*".

### **TERMS OF AGREEMENT**

Students who have completed an Associates program at North Country Community College will be accepted into a baccalaureate program at SUNY Canton.

**STUDENT ELIGIBILITY:** Graduates of North Country Community College must possess a **minimum cumulative grade point average of 2.0 on a 4.0 scale**. SUNY Canton **assures acceptance for North Country Community College students who have a cumulative GPA of 2.5 or better**.<sup>1</sup> Students are encouraged to apply during their last semester at North Country Community College.

**TRANSFER CREDIT:** A grade of C or better must be earned for each transfer credit of courses applicable to the Bachelor's Degree. (See *Appendix A* for list of specific college level courses.)

**DEGREE REQUIREMENTS:** SUNY Canton requires that **120 or more<sup>1</sup> credits** be completed in order to earn a Bachelor's Degree. To be eligible for graduation with a Bachelor's Degree, a minimum of **30** credits must be taken in residence at SUNY Canton. **15** credits must be taken in the major, or acceptable cognates as determined by the department at SUNY Canton. Students will be required to matriculate in accordance with the guidelines as specified in the policies of the academic catalog.

---

<sup>1</sup> Exceptions may apply. Program-specific requirements are stated on the individual program's current course equivalency chart on file.



**2+2 Program Articulations:** The following SUNY Canton programs accept a corresponding Associate's degree as the first two years of the baccalaureate program. Specific requirements apply. Students are encouraged to apply during their last semester at North Country Community College.

**Nursing** (Online program)

- Students must be able to provide proof of US Citizenship, legal residence or valid work visa.
- Proof of licensure as a Registered Nurse (RN). This must be submitted to the SUNY Canton Nursing Curriculum Coordinator by October 1 (for fall semester enrollment) or March 1 (for spring semester enrollment). Students who do not submit proof of licensure by the above listed date will be moved to non-matriculated status and withdrawn from the program at the end of the semester. (Students may reapply to the program once they supply proof of Registered Nurse License.)

**IMPLEMENTATION:** Students transferring under this agreement into SUNY Canton will, whenever possible, be provided with a projected outline of their individual requirements for the Bachelor's Degree.

**LOCATION:** SUNY Canton reserves the right to use classroom space at alternative locations and to offer all, or part, of this degree program online.

**FINANCIAL AID:** A student accepted into SUNY Canton under this agreement is eligible to participate in all financial aid, grants, and scholarship programs customarily open to transfer students.

**PROGRAM CHANGES:** If either SUNY Canton or North Country Community College makes changes to their respective program(s), those changes will be communicated to the other college for review of the respective course equivalency chart.

**SUNY Canton Contact Information:**

Office of the Provost/VP of Academic Affairs  
Erin Voisin, Special Projects Coordinator to the Provost  
34 Cornell Drive  
Canton, NY 13617  
p 315.386.7838  
f 315.386.7945  
[articulations@canton.edu](mailto:articulations@canton.edu)  
[www.canton.edu](http://www.canton.edu)

**North Country Community College Contact Information:**

Interim Vice President for Academic Affairs  
Joe Keegan  
P.O. Box 89  
Saranac Lake, NY 12983  
p (518)891-2915 ext.1203  
f (518)891-7520  
[lmuncil@nccc.edu](mailto:lmuncil@nccc.edu)  
[www.nccc.edu](http://www.nccc.edu)



**APPROVALS**

We, the undersigned, agree to the above conditions established for the articulation agreement between *North Country Community College* and *SUNY Canton*.

**Representatives of North Country Community College:**

November 12, 2014

\_\_\_\_\_  
Dr. Steven Tyrell  
President

\_\_\_\_\_  
Date

November 11, 2014

\_\_\_\_\_  
Joe Keegan  
Interim Vice President for Academic Affairs

\_\_\_\_\_  
Date

**Representatives of SUNY Canton:**

  
\_\_\_\_\_  
Dr. Zvi Szafran  
President

\_\_\_\_\_  
Date

11-17-14

  
\_\_\_\_\_  
Karen Spellacy  
Interim Provost/VP of Academic Affairs

\_\_\_\_\_  
Date

11-14-14